

MONACO CAREER DAYS 2011 AGENDA

from 13th to 19th April 2011

Discover



Understand



Interact



Discover companies and job markets

Understand recruitment processes and best practices for job hunting

Interact with Human Resource managers and recruiters

THURSDAY 14TH APRIL 2011

9:15-10:15
Room 20



COMPANY PRESENTATIONS

Façonnable

FAÇONNABLE brand's name comes from the verb "Façonner", a French word meaning "to fashion". During the sixties, the strong appeal of the brand to International wholesalers led to rapid expansion and the brand is now available in more than 500 retail outlets worldwide. Careers for graduates : Headquartered in Nice, Faconnable offers every year internship/ entry level positions, in various departments : design, retail, marketing/e-commerce, finance ..
By Jonathan Reboul, European Head of Recruitment and Talent Development, Faconnable

10:30-11:15
Room 20



Fraser Yachts

Fraser Yachts is the world's leading, full-service brokerage house with over sixty years experience in supporting, advising and assisting clients in every aspect of luxury yacht ownership and operation. In addition to the sales and purchase of new and pre-owned yachts, our services include new construction and project management, charter management, charter retail, yacht management and crew placement. Fraser Yachts counts approximately 120 professionals worldwide and has offices in Monaco, Viareggio, Antibes, Palma de Mallorca, London, Fort Lauderdale, San Diego and Seattle and franchise operations in the Dominican Republic and New Zealand.

By Penny Hammond-Smith, Human Resource Director, Fraser Yachts

11:30-12:15
Room 20



UBS

Established in the Principality since 1956 , UBS (Monaco) S.A. is one of the local leading financial firms on the local market.

Wholly-owned subsidiary of UBS AG in Zurich, Switzerland, it employs 130 professionals dedicated to assisting clients with personalized services, with advisory in seven languages and with specific investment requirements through a large range of sophisticated products .

By Nathalie Aresi, Human Resource Director and Guylaine Joyeux, Head of Marketing, UBS

13:30-14:15
Room 20

OPEN DISCUSSION

The entrepreneur " : An endangered species ?

By Anita Di Sotto, Serial Entrepreneur

14:30-16:15
The Technopole
Gildo Pastor Center

JOB MARKET OVERVIEWS

Venture Capital and Private Equity job markets in the EMEA countries

With investments taking various forms, Leveraged Buyout (LBO), Mezzanine Financing and Venture Capital (VC), Private Equity firms provide tremendous job opportunities all over the world. This workshop will address the key questions asked by Junior professionals : What are the skills in demand ? How to enter in a PE firm and what are the best career paths? Where to start as an analyst ? What is the value of an MBA for the recruiting firm ? How do the compensation package evolve according to firms and work experience?

By Gail McManus, Managing Director, Private Equity Recruitment PER , London

Gail is the head of Private Equity Recruitment and a former senior private equity investor. Gail has an MBA from London Business School and has been involved in private equity for more than 20 years.

16:45-17:45
The Technopole
Gildo Pastor Center

Finding a job and working in Singapore

"Hiring expectations have risen sharply in the first 2011 quarter and are at their highest level for eleven years. Talented employees have a growing range of attractive opportunities and companies are using a variety of measures to attract and retain high performers."

Georgie Chong, Executive General Manager – Singapore, Hudson

What does this mean for international talented people seeking the most challenging position across countries ? What kind of opportunities may they find in Singapore ? How to source the best job ? how to be recruited ? Three business professionals who have lived, worked and set up companies in Singapore will share their experience.

By Jean-Christophe Lega, Biagio Curci and Shu-Hui Lim, Entrepreneurs in Singapore and Europe

FRIDAY 15TH APRIL 2011

9:30-11:00
The Technopole

JOB MARKET OVERVIEW

Hiring trends in the Luxury fields how to enter into this highly competitive industry
This workshop develops the specific approach of the luxury companies when they recruit junior and senior professionals. Through a wide overview of the jobs and skills required by the famous brands, the lecturers will advise IUM students and the alumni on the best suitable positions to target in order for them to build the right career path. They will also focus on mistakes to avoid during interviews and during the trial period.

By Luca Marchioretto, Human Resources Director SAFILO, Maura Nobili, Partner and Rodgy Guerrero, Principal, Luxury Goods and Services Practice, AMROP Executive Search Milano.
Luca was appointed Head of Human Capital Development of SAFILO in February 2009. Safilo has been making eyewear products for over 75 years, designing manufacturing and distributing high-quality prescription frames, sunglasses and sports eyewear under licensing agreements for leading luxury and premium brands as well as under its own brands.
Maura is a Partner of Amrop D&G in Italy. She recruits top executives and CEOs for large international companies in the Consumer /Retail / and luxury goods industries.
Rodgy is a Consultant of Amrop D&G in Italy, specialized in fashion/ accessories/ e-commerce senior positions. Previously, she worked as the Head of Corporate and Student Relations at Istituto Marangoni.

11:30-12:15
Room 20

COMPANY PRESENTATION

Barclays Wealth Monaco

Barclays has operated in Monaco since 1923 and is the oldest foreign bank in the principality. Barclays Wealth offers private banking and investment management services to affluent individuals and businesses in Monaco. Barclays Wealth is a leading global wealth manager, and is UK's largest, with total client assets of £164bn, as at 31 December 2010. With offices in over 20 countries, Barclays Wealth focuses on private and intermediary clients worldwide, providing international and private banking, investment management, fiduciary services and brokerage. Careers for Graduates: Barclays Wealth Graduate Programme, Internships.
www.barclayswealthgraduates.com

By Gérald Mathieu, Head of Front Office, Hedvig Baqué, Vice-President and Julien Solamito, Analyst, Barclays Wealth Monaco



TUESDAY 19TH APRIL 2011

13:00-13:45
Room 20

COMPANY PRESENTATION

Bank J Safra

Bank Jacob Safra (Suisse) AG is a full-service commercial banking institution headquartered in Geneva, Switzerland. It is also present in Zurich, Lugano, Gibraltar, and Monaco. The majority of its operations consist of financial services and private wealth management. Bank Jacob Safra Switzerland is part of the Safra Group, an international network of privately held companies controlled by the Safra family, comprising a banking and financial institutions conglomerate, industrial operations and telecommunications and is present in the US, Europe, the Middle East, Latin America and the Caribbean.

By Rika ABEYGOONARATNE, Human Resource Director, Bank J Safra Monaco





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The Technopole Room

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